

## Out-of-Province Ministerial Travel

(including expenses of participants and general expenses associated with travel)

<b>Ministry</b>	Executive Council	
<b>Title of Travel</b>	Premier's Mission to China	
<b>Location</b>	Beijing and Harbin, China	
<b>Date(s)</b>	September 15 - 22, 2018	
<b>Participants</b>	Honourable Scott Moe, Premier of Saskatchewan Everett Hindley, Legislative Secretary to the Minister of Trade and Export Development Shannon Andrews, Chief of Staff to the Premier Graham Stewart, Deputy Chief of Staff to the Premier Kent Campbell, Deputy Minister, Ministry of Trade and Export Development Jodi Banks, Assistant Deputy Minister of International Relations and Trade, Ministry of Trade and Export Development	
<b>Purpose of Travel</b>	To advance Saskatchewan's trade, investment and carbon capture and storage (CCS) interests with China.	
<b>Total Travel Expenditures for Participants</b>		
<b>Air Travel</b> (including airfare and airport service fees)		\$53,607.22
<b>Ground Travel</b> (including taxis, car rental and parking)		\$2,428.25
<b>Accommodation</b> (including room charges, incidentals, related taxes and fees)		\$12,441.34
<b>Meals</b> (personal per diem meal claims)		\$506.25
<b>Conference and Registration Fees</b>		\$0.00
<b>Miscellaneous</b> (including temporary cell phone upgrades, fax and internet charges, immunizations, business cards and other sundry expenditures)		\$2,062.97
	<b>Subtotal</b>	<b>\$71,046.03</b>
<b>General Travel Expenditures</b>		
<b>Business Hosting Expenses</b> (luncheon and/or dinner meetings hosted by the Government of Saskatchewan, including food, beverages, catering staff, service charges, equipment, and entertainment)		\$3,827.33
<b>Miscellaneous</b> (Including meeting rooms, translator and interpreter fees, police security, Embassy staff overtime, publications, shipping charges, gifts)		\$19,400.97
	<b>Subtotal</b>	<b>\$23,228.30</b>
	<b>TOTAL</b>	<b>\$94,274.33</b>

## Overview of Travel and Objectives

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As Saskatchewan's second-largest export market, with exports valued at more than \$3.5 billion in 2017, it is important that the Premier maintains relationships and conducts missions to China regularly. Saskatchewan has strong linkages with China:

- China is a key buyer of our agriculture products – we are China's largest supplier of yellow peas, flaxseed, canola seed and canola meal;
- Chinese companies have invested more than \$1 billion in Saskatchewan over the last decade; and,
- As the world's largest buyer of potash – China typically imports about 12 million tonnes of potash per year – Saskatchewan is well positioned to meet the country's current and expected future demand.

This was Premier Moe's first mission to China.

Mission objectives included:

- building relations in China and promoting Saskatchewan's strengths to Chinese stakeholders;
  - China's demand for resources continues to grow and Saskatchewan's top exports – food, fuel and fertilizer are well aligned to China's needs. Of all Canadian provinces, Saskatchewan was the largest agri-food exporter to China in 2017 – with agri-food exports valued at \$2.8 billion;
- improving market access for Saskatchewan exports to China, in particular:
  - advocating for China to open its market to Canadian/Saskatchewan lentils, chickpeas, faba beans, as well as raw oats (for human consumption);
  - encouraging the continued use of lower tariff rates for Canadian/Saskatchewan wild rice; and,
  - promoting increased exports of Canadian/Saskatchewan uranium;
- profiling Saskatchewan as an attractive place to invest, particularly for projects related to natural resources, agriculture and agri-food;
- highlighting Saskatchewan's leadership and experience in CCS acquired through SaskPower's and the International CCS Knowledge Centre's Boundary Dam 3 Project and exploring opportunities for further collaboration; and,
- supporting 19 Saskatchewan Trade and Export Partnership (STEP) member companies and industry associations in their efforts to strengthen their partnerships in China in the agri-value, ag biotech and manufacturing sectors.

## Travel Activity:

While in Beijing, Premier Moe:

- provided a keynote address at the 2018 Carbon Capture, Utilization and Storage (CCUS) Forum at the China University of Petroleum - Beijing - to an international audience representing over 200 officials from government, business, academia and the media including representatives from Australia, the United Kingdom, United States and key funders such as the Asian Development Bank;
- witnessed the signing of a Memorandum of Understanding (MOU) between the International CCS Knowledge Centre and the Laboratory of Greenhouse Gas Storage and CO<sub>2</sub> Use for Enhanced Oil Recovery of Beijing (one of the leading research institutes involved in CCUS research). The MOU facilitates knowledge sharing and capacity building to accelerate CCUS demonstration projects;
- profiled Saskatchewan's leadership in CCS and explored opportunities for further collaboration (i.e., Ministry of Ecology and Environment, Ministry of Science and Technology);
- provided remarks at a breakfast roundtable discussion with STEP's business delegation on the importance of trade with China and the growing opportunities for Saskatchewan business;
  - STEP's mission focused on Saskatchewan small and medium-sized enterprises in the food, ingredient and retail-ready sectors. STEP's mission, including its business-to-business sessions in Beijing, Shanghai and Qingdao, generated 65 trade leads and 53 contracts worth an estimated \$3.6 million;
- delivered a keynote address at the STEP– Canada China Business Council (CCBC) luncheon to an audience of over 180 that highlighted Saskatchewan trade and investment with China, Saskatchewan's agriculture and natural resource exports and also profiled Saskatchewan as a leader in innovation (i.e., the Vaccine and Infectious Disease Organization – International Vaccine Centre at the University of Saskatchewan, the Sylvia Fedoruk Centre for nuclear innovation, etc.);
- promoted Saskatchewan's agricultural strengths and advocated for additional market access (i.e., General Administration of Customs of China, China National Cereals, Oils and Foodstuffs Corporation);
- met with three existing and/or potential investors in Saskatchewan's agri-value sector;
- met with Sinochem/Sinofert, a longstanding customer of Saskatchewan potash (over 46 years) to expand trade;
- discussed Saskatchewan's rich and diverse resource sector and the existing linkages between Saskatchewan and China in the resource sector (i.e., Ministry of Natural Resources);
- encouraged expanded trade in uranium and highlighted existing Chinese investments in Saskatchewan in the resource sector (i.e., China National Nuclear Corporation, China Nuclear Energy Corporation, China Atomic Energy Agency, China State Nuclear Power Technology Corp and China General Nuclear Power Corporation – Uranium Resources Co. Ltd.); and,

While in Harbin, the Premier:

- participated in Canpotex's-Beifeng's Balanced Fertilizer Development Program (BDFP) and provided remarks to Chinese farmers that highlighted the role that potash can play in increasing crop yields and maximizing food production;
- toured Canpotex's/Beifeng's BDFP Experiment Field and Beifeng's Zhaodong Airnong NPK Plant;
- cultivated relationships to expand trade with some of Saskatchewan's largest buyers of potash (i.e., Beifeng and Heilongjiang Provincial Supply and Marketing Cooperative); and,
- met with the Governor of Heilongjiang Province, Heilongjiang Agricultural Commission and the Heilongjiang Department of Commerce to discuss Saskatchewan's trade relationship with Heilongjiang (i.e., potash) and opportunities for collaboration in the area of agriculture.